

INSTITUTIONAL

CIBC SUSTAINABLE GLOBAL EQUITY POOL: **TERM SHEET**

Key benefits

Values-aligned

Business area exclusionary screening is used to disqualify companies that manufacture, sell, or provide services related to products that socially responsible investors may wish to avoid.

Climate conscious

Provides a lower carbon footprint through fossil fuel divestment.

Deep investment management expertise

Leverages the investment framework, discipline and experience of the CIBC Global Equity Team. A collaborative team focused on identifying alpha generation opportunities through independent and robust analysis.

Risk management focus

Use enterprise-wide risk tools to ensure highest conviction ideas represent the largest risk weights, enhanced diversification, and the removal of unintended portfolio risks.

Gives back through annual impact donations

A portion of revenues from managing the Pool will be donated to organizations supporting climate transition activities.¹

Investment objectives

To achieve long-term capital growth by investing in a diversified portfolio comprised primarily of equity securities from around the world and to follow a socially responsible approach to investing.

Performance objective: The primary performance objective is to exceed the benchmark on a 3-year rolling average basis, before management fees and expenses, by 150 bps while seeking to maximize the information ratio.

Benchmark: 100% MSCI World Index (CAD)

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Investment philosophy

Connecting the desire of organizations to invest responsibly, the CIBC Sustainable Global Equity Pool is designed for institutional investors seeking an actively managed, sustainable investment solution that aligns with their organization's values. We invest in companies with sustainable competitive advantages, strong balance sheets, and generate high returns through the cycle. These companies have established track records of success, aligned incentives for management, and insider ownership. Finally, we consider ourselves growth at a reasonable price meaning we buy companies with a margin of safety and significant expected upside while adhering to socially responsible investing criteria.

Investment process



Universe construction

- Apply socially responsible investment screens to the MSCI World Index
- Screen out companies with exposure to fossil fuels based on involvement criteria
- Results in investable universe



Idea generation

There are three main ways we source our ideas:

- Screens the investable universe based on quality and growth
- Team collaboration where attractive business models found in one region may be used to explore similar opportunities in other countries or regions
- On the ground research and 360° interviews

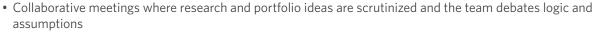


Fundamental research and analysis

- Initial due diligence of companies
- Valuation using Discounted Cash Flow (DCF) modelling and comparing forecasts to consensus
- ESG risk analysis embedded within analyst team
- Report creation



Team vetting



• Ensures ideas added to the portfolio or watchlist are rigorously evaluated



Portfolio construction:

Ideas are considered based on four key criteria:

- Attractive return level based on margin of safety
- High conviction
- Diversification
- Assessing impact on portfolio risks and avoiding unintended outcomes

Ongoing portfolio maintenance and monitoring:

- Routinely verifying for changes to the investment thesis of positions
- Continuous monitoring of watchlist opportunities and compare upside with portfolio stocks
- Maintain optimal balance of diversification and focus on risk adjusted returns
- Quarterly reviews with Chief Investment Officer

Portfolio framework

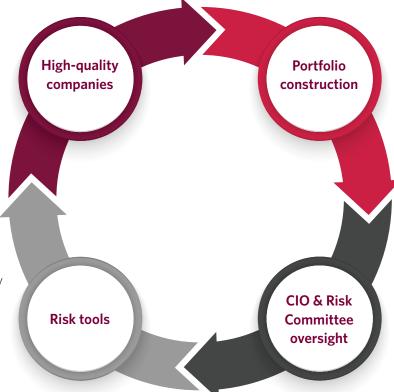
Portfolio construction guidelines

- Typical position sizes between 2.0% and 2.5%, and maximum weight at 3.5%
- Buy for the long term (3- to 5-year time horizon) with turnover expected around 25%
- Security weights based on conviction level
- Typically 35 to 55 positions, with a minimum of 8 of 11 sectors
- Emerging markets exposure capped at 10%
- Country exposure limited to index ± 10%

Risk management

An ongoing and inherent part of the investment process.

- High-quality companies
- Strong management teams
- Attractive valuations
- Aligns with our consistent focus on lower drawdowns and protecting investor capital



- Diversification across sectors and regions
- Position sizes based on active risk
- Intimate knowledge of 35 to 55 positions
- Checking for changes to investment thesis of positions

Qi Dashboard is a proprietary system which contains:

- Risk attribution
- Ex-ante tracking error
- Drivers of active risk
- Style factor exposures
- · Stress tests and what-if analysis

- 3rd party insight ensures PMs are taking intended risk
- Quarterly Risk Committee meetings
- Monthly investment committee meetings
- Daily reports summarizing active accounts and risks

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Policy constraints

Policy	Constraint
Cash & equivalents	1%-5%*
Minimum credit rating for any single security	R-1 (Low)
Maximum remaining term to maturity of a single security	1 Year
Global equities	87%-99%
Emerging markets equities	0%-10%
Maximum exposure to a single issuer	10%
Number of securities	35-55
Minimum number of GICs sectors	8
Maximum exposure to depository receipts	15%
Minimum number of countries	8
Country exposure	Index ± 10%
Maximum aggregate exposure to Index Participation Units	5%
Derivatives	 Derivatives may be used for hedging and non-hedging purposes. Currency exposure may be hedged using only FX forwards. (subject to no cross hedging) Currency exposure may be gained using only FX forwards

^{*}In certain circumstances the cash position may exceed 5% to a maximum of 10% and will be deemed in compliance with the policy and not reported as a breach. See General Statement of Investment Policy for the CIBC Pools.

Equity team

The CIBC Sustainable Global Equity Pool is managed by Amber Sinha, Senior Portfolio Manager, and Natalie Taylor, Portfolio Manager, and is supported by a collaborative and dedicated analyst team focused on deep fundamental analysis. The team is responsible for all aspects of the process from idea generation to portfolio construction, with Mr. Sinha retaining final decision making. Everyone is a sector generalist, regional specialist, operating as an "analyst" first.

The team is supported by investment professionals in CIBC Asset Management who apply their extensive experience and market knowledge in a dynamic, collaborative environment. There is constant collaboration between the analysts and lead portfolio manager. Members hold formal meetings twice a week including conducting team vetting sessions on portfolio ideas. They also communicate informally daily to debate new ideas or recent developments related to portfolio holdings. Research and market information is shared freely among team members in our unique collaborative culture, which we feel is a competitive advantage.



Amber Sinha, CFA Senior Portfolio Manager, Global Equities



Natalie Taylor, CFA Portfolio Manager, Global Equities

For more information, contact your CIBC Asset Management representative, or visit: cibcam-institutional.com

CIBC Asset Management Inc. ("CAMI") will donate annually 5 bps of the assets under management of the CIBC Sustainable Global Equity Pool (the "Pool") to organizations supporting Climate Transition activities. Where monies are donated to a registered charity, CAMI may be entitled to a donation receipt issued by the charity. Any amounts donated are not, in any way, an additional expense to the Pool.

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